



EV Charging Strategies



Jukka Kukkonen, PlugInConnect, LLC
jukka@pluginconnect.com



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www.PlugInConnect.com

What do I do:

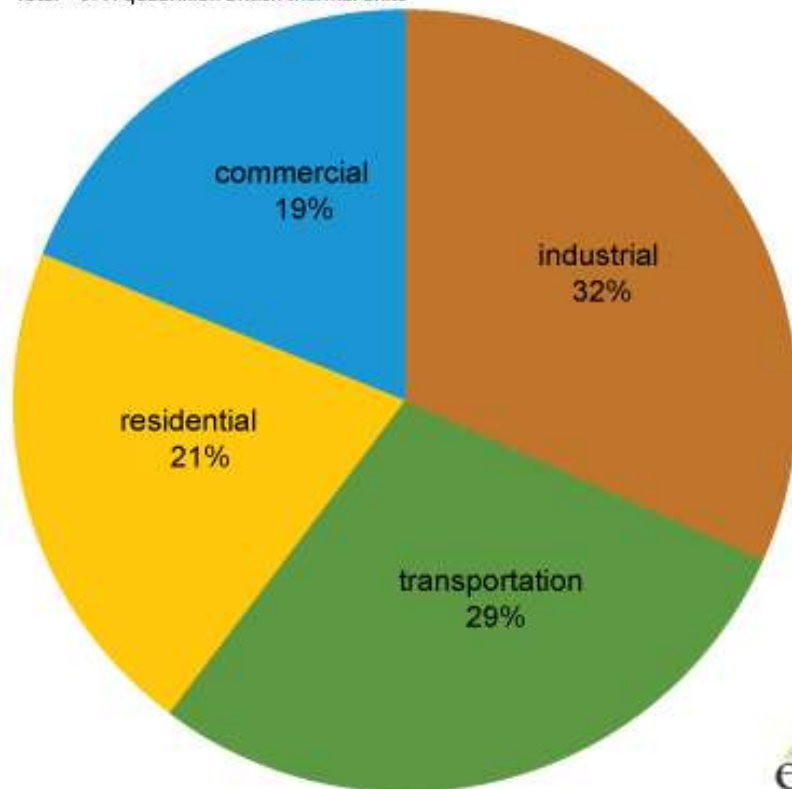
- ▶ Plug-in vehicle market and business development
www.PlugInConnect.com
- ▶ Charging information for condos and apartment buildings
www.MultiHousingCharging.com
- ▶ Charging information for workplaces
www.WorkplaceCharging.com
- ▶ MN Plug-in Vehicle Owners' Circle
www.pluginconnect.com/mnpevowners.html
- ▶ EV market expert at Fresh Energy
www.Fresh-Energy.org



Fresh Energy

Share of total U.S. energy consumed by end-use sector in the United States, 2016

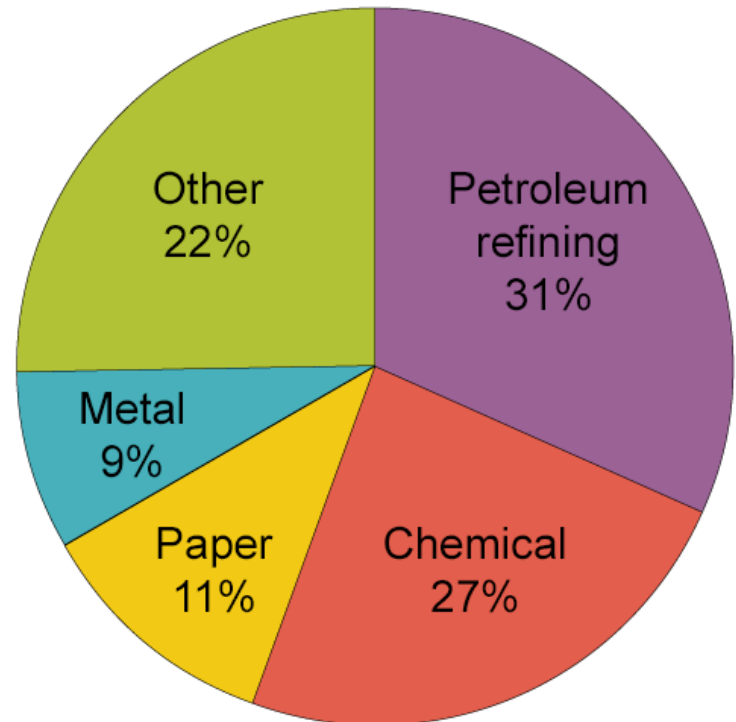
Total = 97.4 quadrillion British thermal units



Note: Sum of individual percentages may not equal 100 because of independent rounding.

Source: U.S. Energy Information Administration, *Monthly Energy Review*, Table 2.1, April 2017, preliminary data

Energy use by type of industry, 2010¹

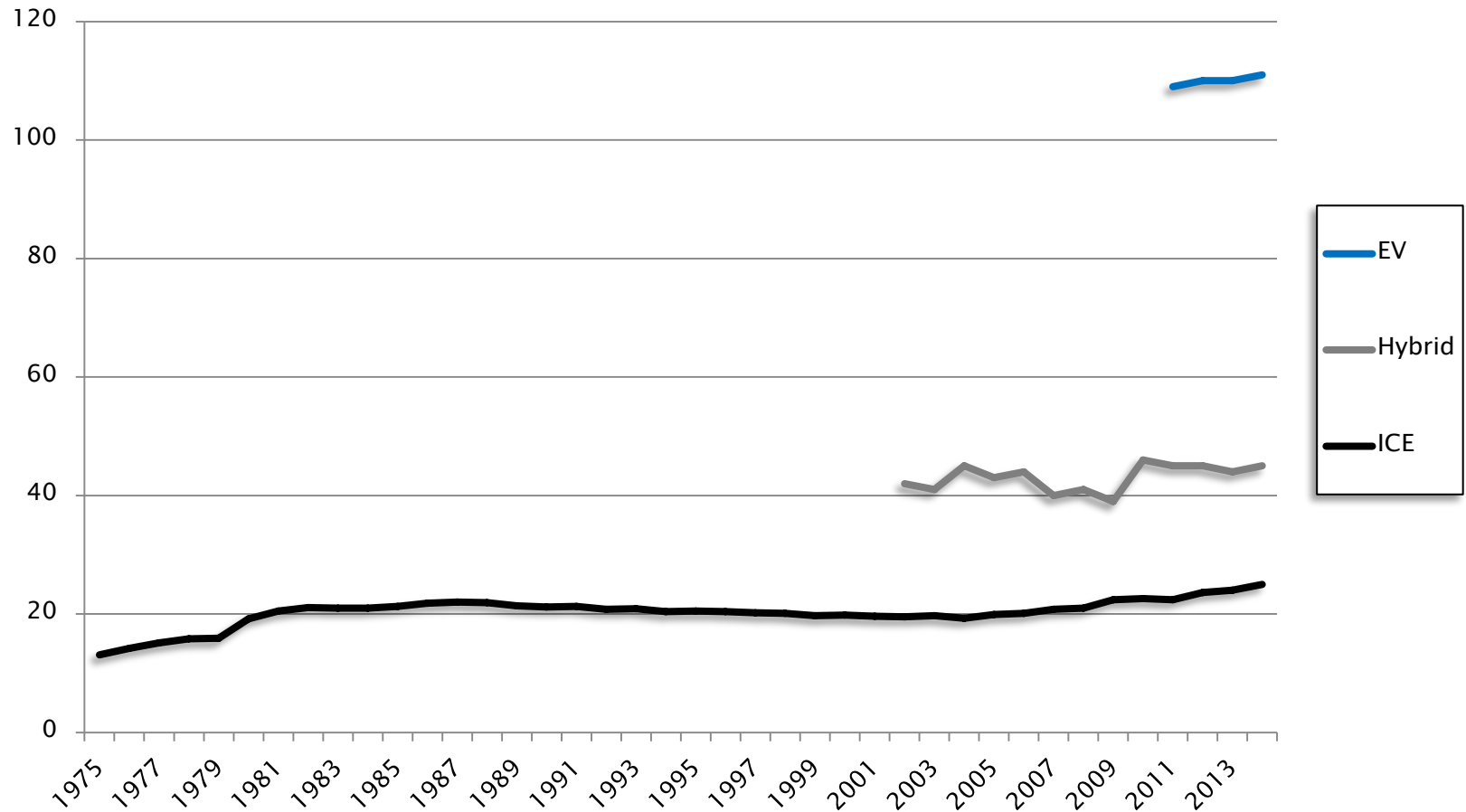


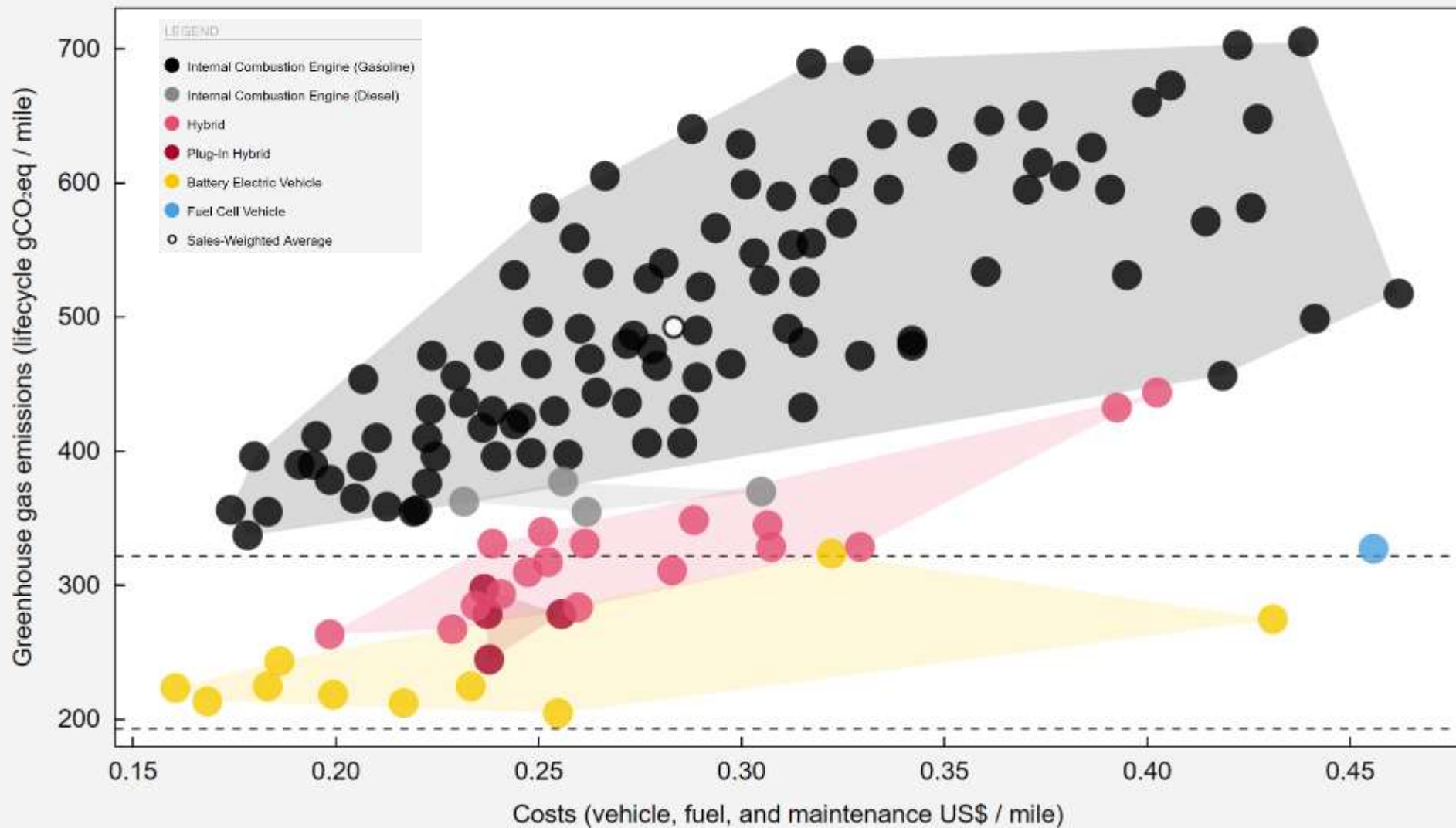
Source: U.S. Energy Information Administration, *Manufacturing Energy Consumption Survey 2010*, Table 1.2 (March 2013)

¹Includes all use of energy and fuels; excludes shipments of energy sources produced onsite.

Average fuel economy for new vehicles sold.

MPG/MPGe





Electric era in transportation is coming.

- ▶ Over 650,000 plug-in vehicles on US roads.
- ▶ About 5500 PEVs in MN. Over 30 million gas free miles in 2016.



- ▶ Very high satisfaction: Over 90% of owners say their next vehicle will be a PEV too.
- ▶ People are hesitant to try new things but we are approaching the tipping point.

Sales forecasts

November /
2016

Different possible adoption curves

Base case curve

- Meets general fleet emission targets

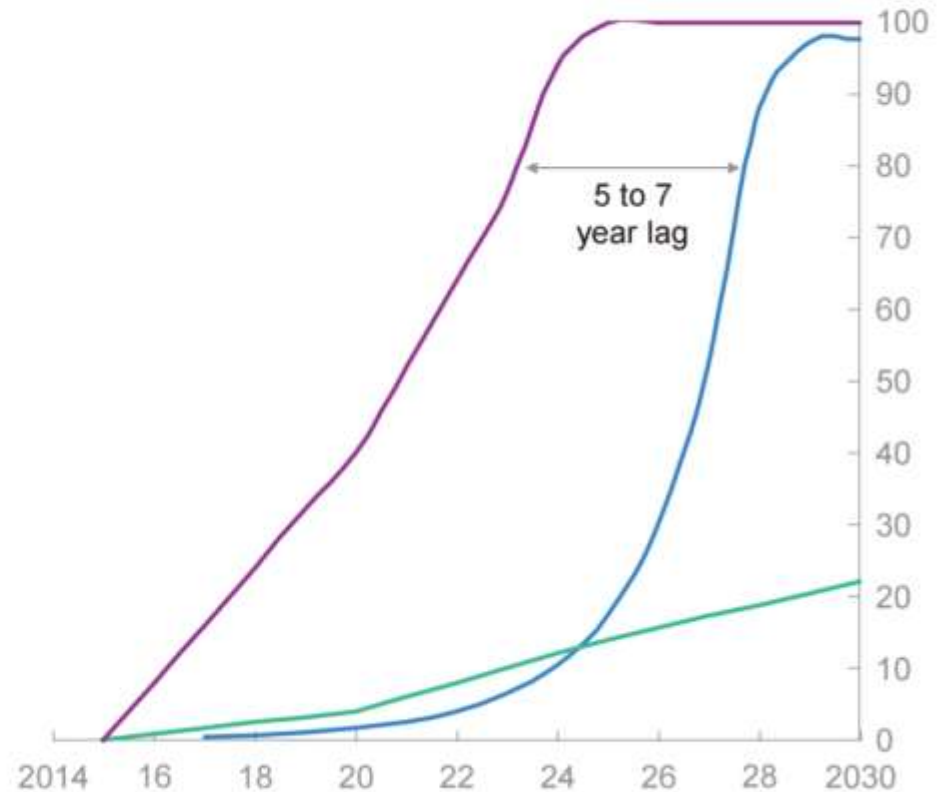
Regulatory-driven curve

- 100% of light vehicle sales to be electric by 2025 (e.g., Seamless Mobility)
- Based on Norway's intentions

Innovation and imitation curve

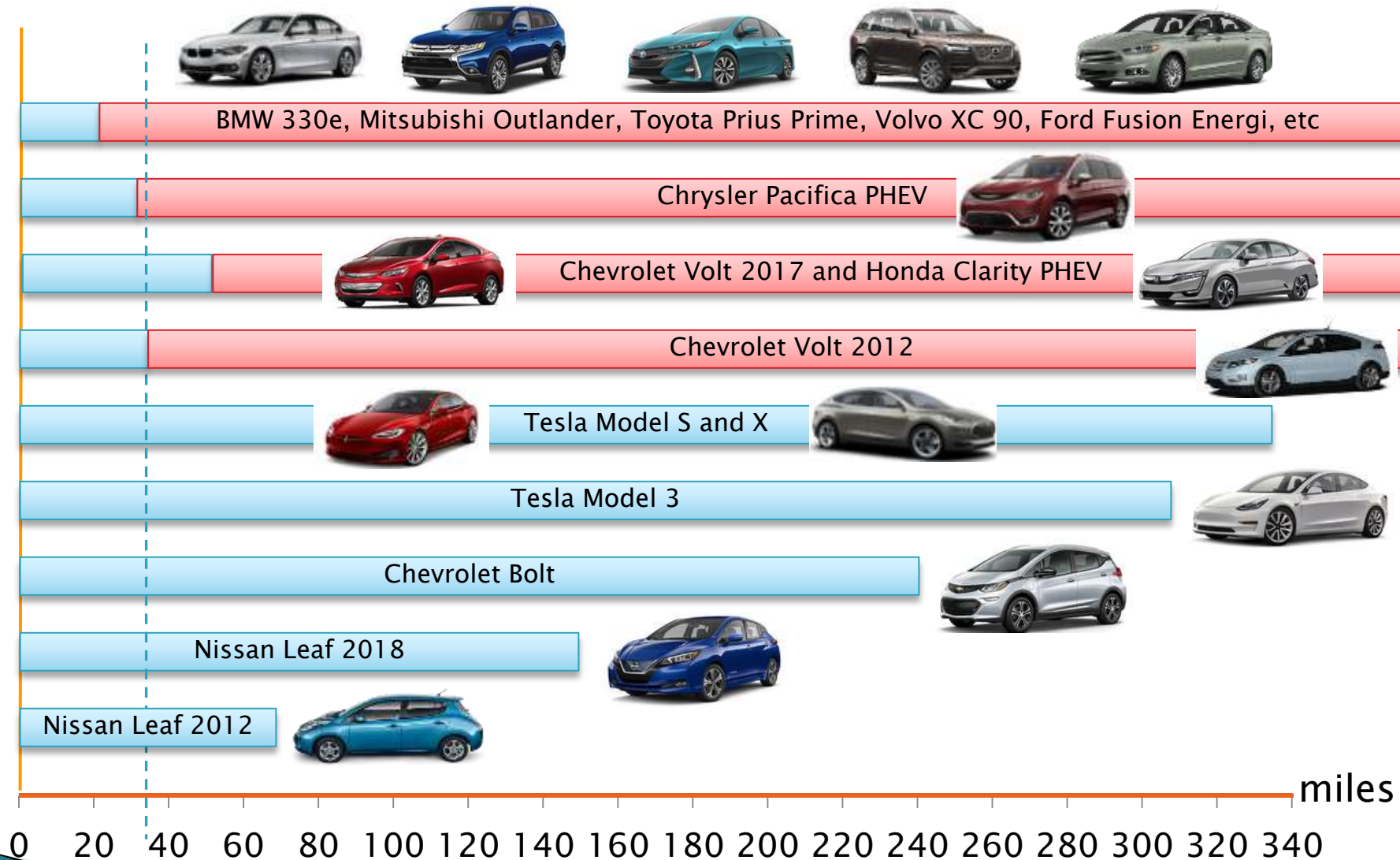
- Assuming early adopter and imitation effect
- Speed of adoption and imitation based on historic sales, and the relative cost of ICE versus EV's

Electric vehicle as share of car sales Percent



SOURCE: BNEF and McKinsey analysis

Choose your ride!










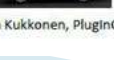
Models available in Midwest



Plug-in vehicles available in Minnesota (December 2016)

Manufacturer									Range			Charging speed (miles/hr)			Performance			
Name	Model	Photo	Seating	PEV Type	Battery size (kWh)	Base MSRP	Federal tax credit	Price after federal tax credit	Electric Range (miles)	Total Range (miles)	Level 2 Charging Rate (kW)	Level 1 120v	Level 2 240v	DCFC 400+v	MPGe/MPG	Top Spd (mph)	Accel. 0-60 mph (sec)	Crash Rating
Audi	A3 E-Tron		5	PHEV	9	\$38,900	\$4,168	\$34,732	17	430	3.3	4	8	N/A	86/39	130	7.6	NR
BMW	i3		4	BEV	33	\$43,600	\$7,500	\$36,100	114	114 (180)	7.4	5	27	166	124 (39)	93	7.0	4 star
BMW	i8		4	PHEV	7.2	\$141,000	\$3,793	\$137,207	15	330	3.3	3	7	N/A	76/28	155	4.2	NR
BMW	X5 xDrive40e		5	PHEV	9	\$62,100	\$4,700	\$57,400	14	540	3.3	2	5	N/A	56/24	130	6.5	NR
BMW	330E		5	PHEV	7.6	\$43,700	\$4,000	\$39,700	14	350	3.7	3	8	N/A	72/31	130	5.9	NR

www.PlugInConnect.com/ mnpevmodels.html

																		
Nissan	Leaf		5	BEV	30	\$30,680	\$7,500	\$23,180	107	107	3.3 or 6.6	5	11 or 22	152	114	90	10.1	5 star
Porsche	Panamera S E-hybrid		2	PHEV	9.4	\$77,000	\$4,752	\$72,248	16	540	3	3	6	N/A	65/25	167	5.2	NR
Porsche	Cayenne S E-hybrid		5	PHEV	10.8	\$93,000	\$5,300	\$87,700	14	480	3	3	6	N/A	65/25	151	5.4	NR
Tesla Motors	Model S		5	BEV	60 - 100	\$68,000	\$7,500	\$60,500	210-315	210-315	10 or 20	4	60	375	101	155	2.8	5 star
Tesla Motors	Model X		7	BEV	75 - 100	\$90,000	\$7,500	\$82,500	238-289	238-289	10 or 20	4	55	341	92	155	3.2	5 star
Toyota	Prius Prime		4	PHEV	8.8	\$27,100	\$4,500	\$22,600	25	640	3.3	6	13	N/A	133/54	155	3.2	NR
Volvo	XC90 T8		7	PHEV	9	\$69,000	\$4,600	\$64,400	14	350	3.3	2	5	N/A	53/25	125	5.9	NR

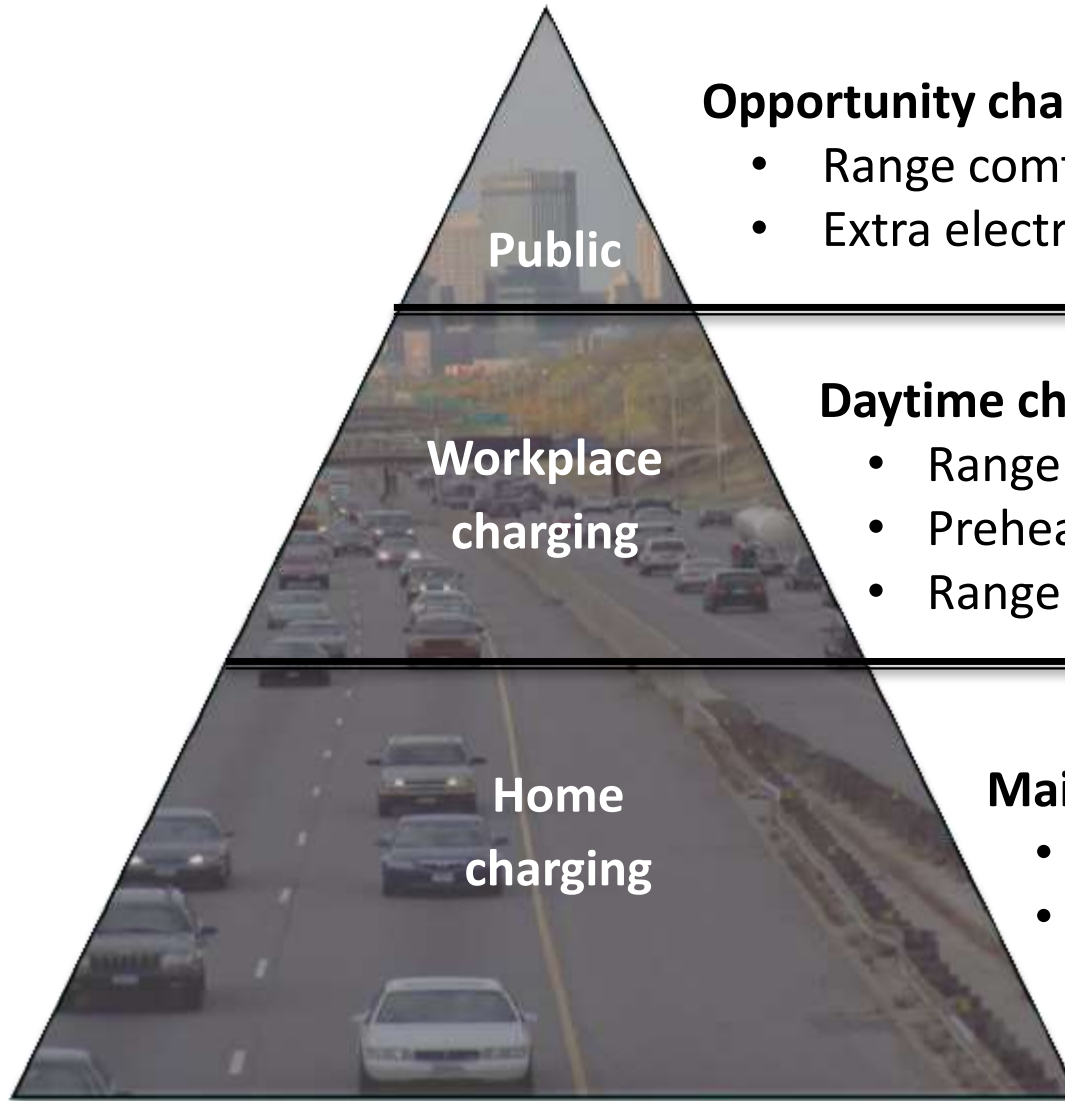
This table was updated in December 2016 by Jukka Kukkonen, PlugInConnect.

Photos and information sources: Manufacturers' websites and www.fueleconomy.gov

More info: www.pluginconnect.com/MNpevmodels.html

www.PlugInConnect.com

Charging patterns



Opportunity charging

- Range comfort (BEVs)
- Extra electric miles (PHEVs)

Daytime charging

- Range extension and flexibility
- Preheating and cooling
- Range comfort

Main charging

- Overnight charging
- Preheating and cooling

How to charge an EV?

Level 1
120 Volt



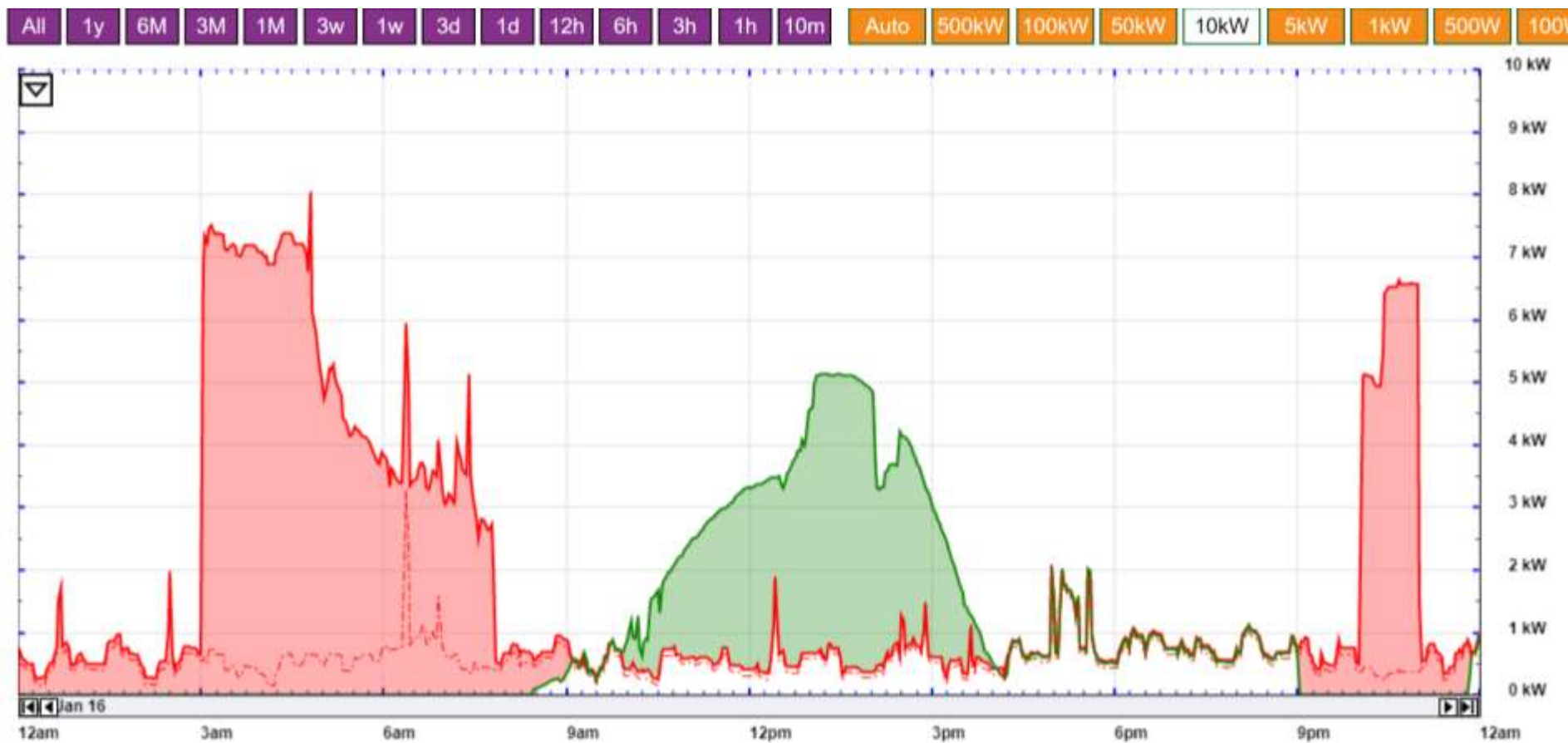
Level 2
240 Volt

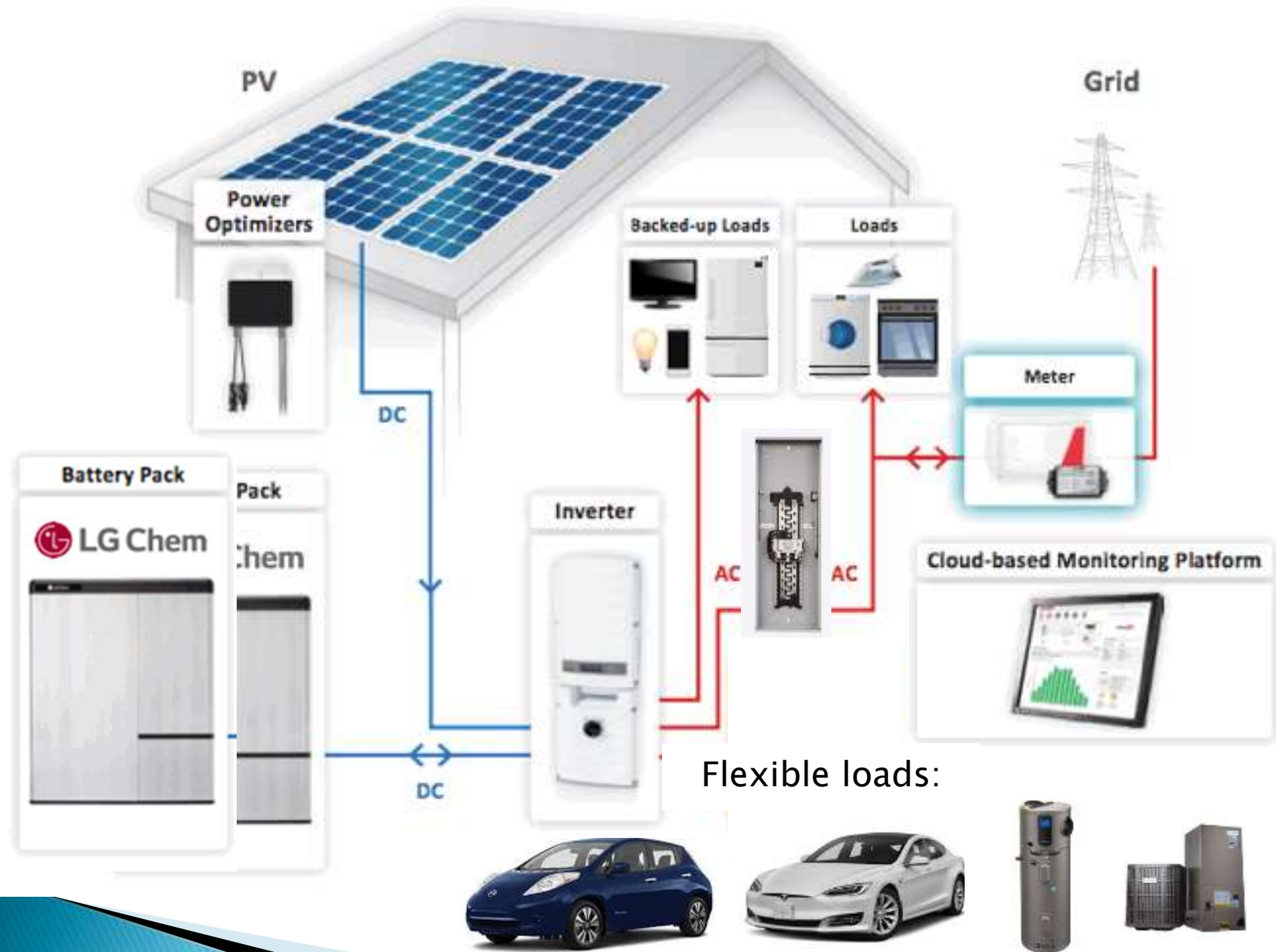


DC fast charge



Residential household







EV Charging for Multi-Housing and Commercial Properties



BENEFITS FOR BUILDING OWNERS / MANAGERS

- ▶ New service product
- ▶ Client attraction and retention
- ▶ Future proofing the property
- ▶ LEED points
- ▶ Property value increase
- ▶ Green credentials and publicity

How to future proof your property?

California Green Building Standards Code 2016

- ▶ Both residential and non-residential
 - 3 % of parking spots (residential)
 - 6 % of parking spots (non-residential)
 - 208/240V 40A circuit breaker
 - Conduit size minimum 1 inch

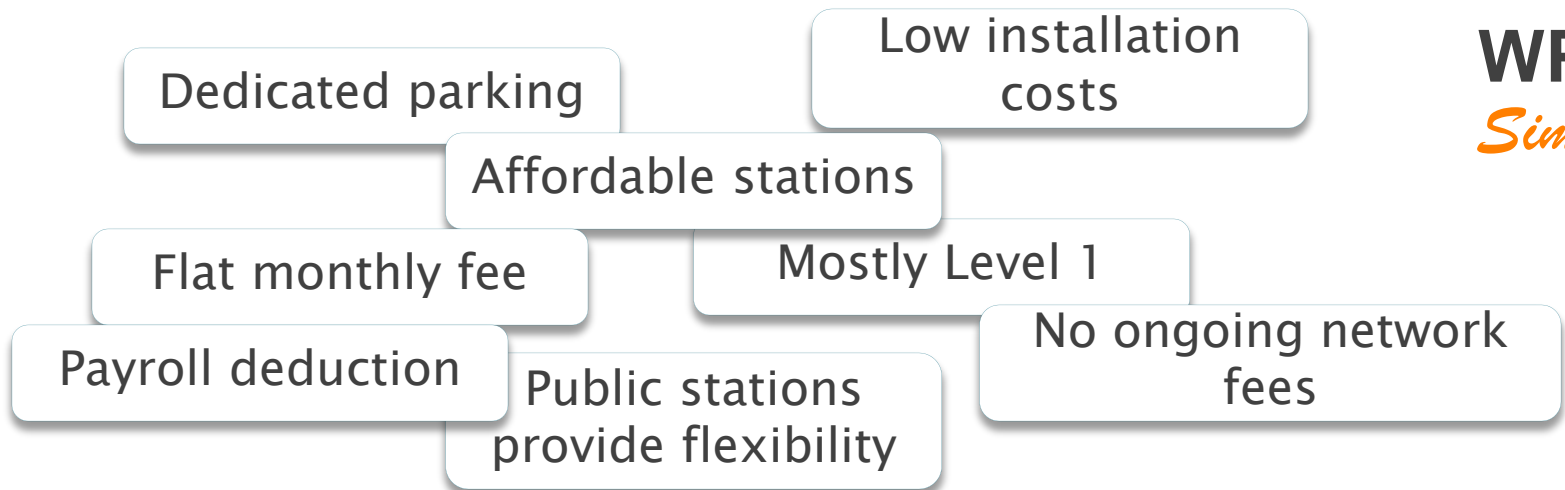
- ▶ Cost estimates:
 - \$53 for single family homes
 - \$110 for multi housing buildings

Considerations

- ▶ Electrical service
- ▶ Breaker panel capacity
- ▶ Future expansion
- ▶ Proximity to the electrical service
- ▶ Safety
- ▶ Cord management
- ▶ Connectivity
- ▶ Lighting
- ▶ Signage



Workplace Charging Simple concept



WPC
Simple

Resources



A growing number of people are choosing to drive electric vehicles and plug-in hybrids. These vehicles need to be charged at home rather than filled up at the gas station. In single family homes, EV charging systems are very straightforward to choose and install. Multi housing charging (MHC) can



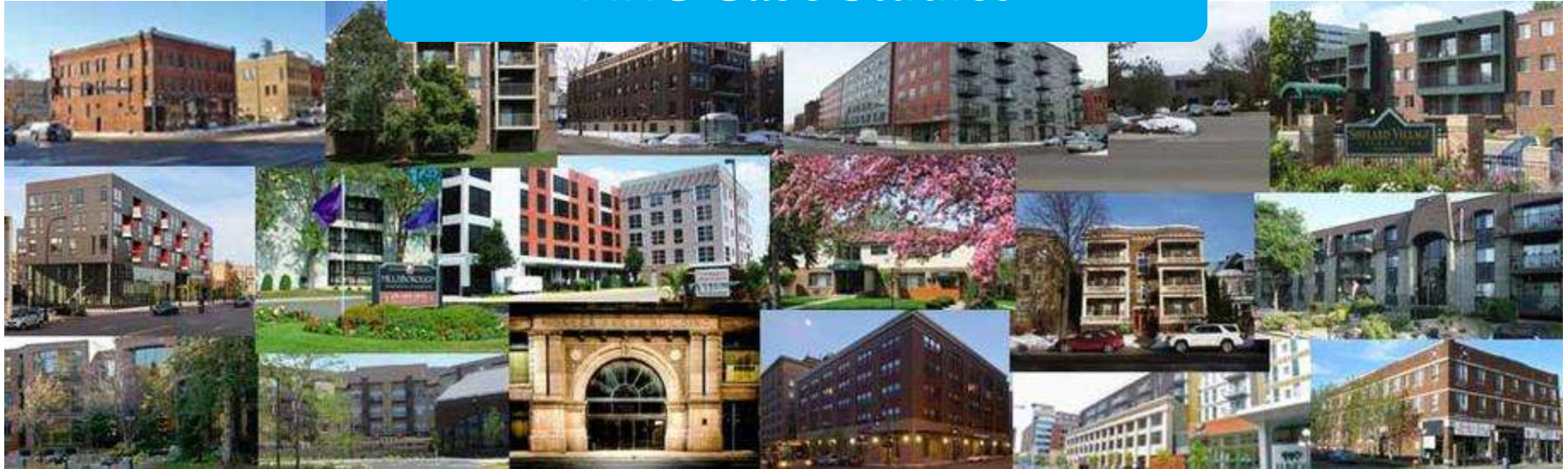
Metering and Payment Systems table

	Description	Who does billing	Components needed	Communication connections	Installation costs	Extra ongoing costs	Time of Day metering possible	Pros	Cons
1	Connected to homeowner's existing meter	Utility	Conduit and wiring	No	Low	No	Yes	Simple, no extra costs	None
2	New, EVSE dedicated, utility meter	Utility	Meterbox, meter, conduit and wiring	Utility company covers	Moderate, depending on utility company setup charges	Monthly service charge from utility	Yes	Relatively simple, utility does the metering and billing	Some extra installation and ongoing costs
3	Submetering	Building manager	Meterbox, meter, conduit and wiring	Depending on the type of meter used	Higher, extra cost from submeter	Potentially communication costs, billing labor	Yes	As accurate as utility metering	Building manager has to do the metering and billing
4	Flat billing with annual submetering based adjustment	Building manager	Meterbox, meter, conduit and wiring	Depending on the type of meter used	Higher, extra cost from submeter	Potentially communication costs	Yes	As accurate as utility metering in the long term, but less billing labor than option 3	Building manager has to do the metering and billing
5	Flat billing with estimate	Building manager	Conduit and wiring	No	Low	No	No	Simple, cheap system	Inaccurate, no time of day option, does not take into account charging outside of home
6	Third party system and billing	Service provider	Conduit, wiring and advanced EVSE	Yes	Varies based on the service provider	Yes, often consisting of flat annual service fee + percentage of billing	Yes	Simple for building manager and user, provides more data, enables multiple users	Expensive, ongoing costs can in some cases be more than electricity costs

Sharing experiences

- ▶ Over 20 case studies from the Twin Cities

MHC Case Studies



www.multiphasingcharging.com/case-studies.html

Q&A+O

For more information visit:

PlugInConnect.com

MultiHousingCharging.com

WorkplaceCharging.com

Jukka Kukkonen,
PlugInConnect, LLC
jukka@pluginconnect.com