

Exploring the future of specifications



Who needs specifiers, anyway?



And by the way, where can I find one?

Topics

- **What do we know about specifiers?**
- **What do specifiers do? Why do some firms have them?**
- **Good specs help control liability**
- **What goes into good specifications**
- **Networking – internal and external**
- **Juggling resources**
- **The future of specifications and specifiers**

What do we know about specifiers?

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2012 survey, 82 responses

Average age - milestone, (age range)

- **32 - first prepared specs (17 to 51)**
- **41 - first formal specs education (20 to 56)**
- **45 - CCS certification (27 to 57)**
- **46 - full-time specifier (20 to 60)**
- **55 - current age (32 to 73)**

- **Primary education: 70% B. Arch**
- **Education about specifications: CSI**

What do specifiers do? Why do some firms have them?

They design with words!

What do specifiers do? Why do some firms have them?



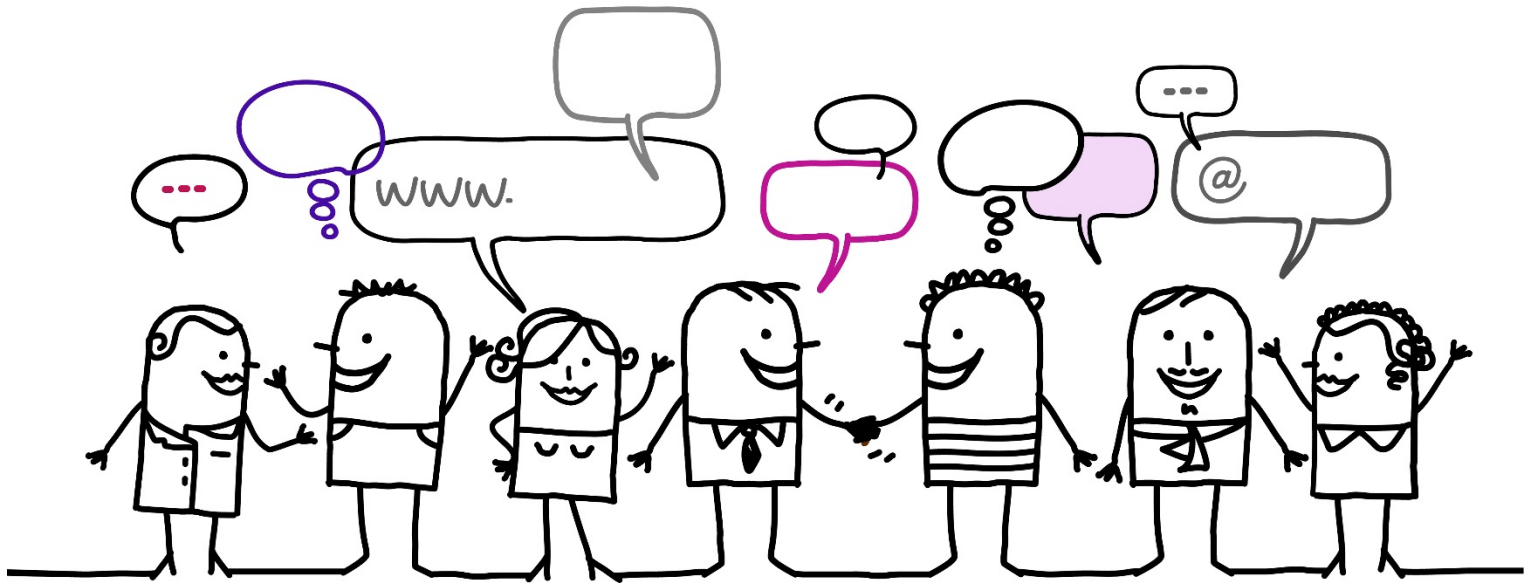
Good specs help control liability



What goes into good specifications?

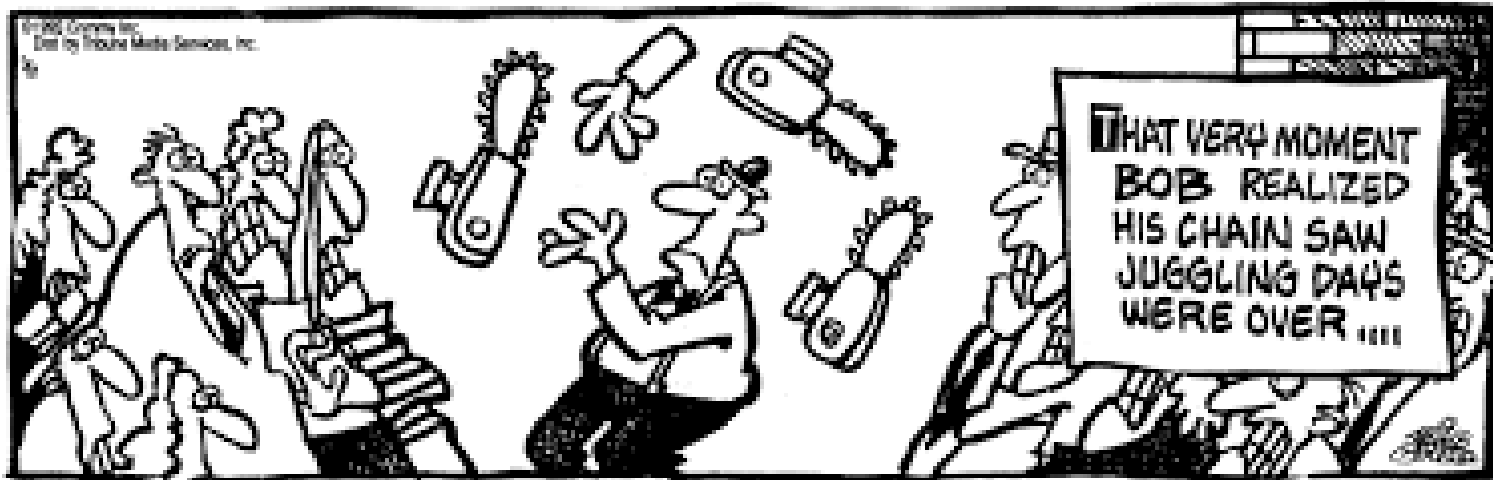


Networking – internal and external



Juggling resources

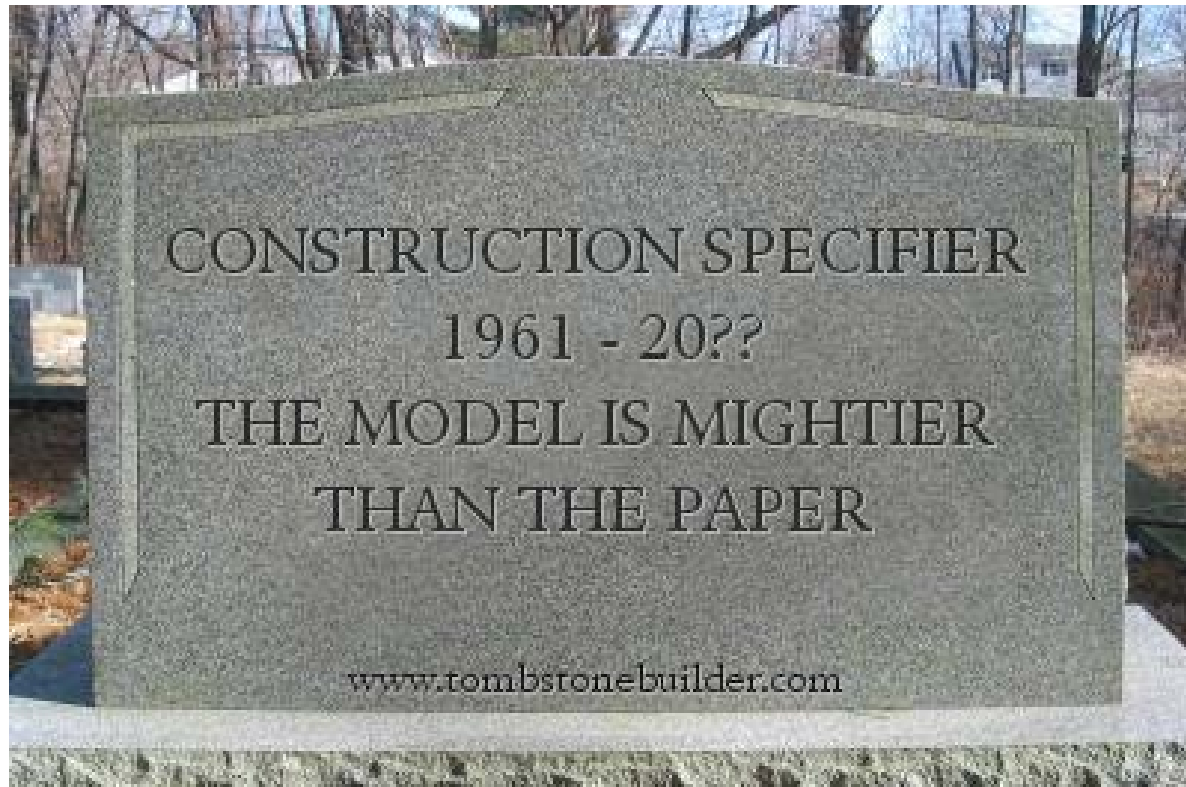
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What lies ahead?



Is this the end?



No!

But the job will evolve as information moves to the model. The name may change - to CIM?

More than one person needs to know what's in the documents, and the more, the better.

Get certified! CDT, CCS

