



Matrix is the official newsletter of
The American Institute of Architects Minnesota

Matrix

AIA MINNESOTA MATRIX NEWSLETTER

November 2022

What I Know For Sure

By Alicia Belton, FAIA, NOMA, AIA Minnesota President



As 2022 winds down, I reflect on my year of service as AIA Minnesota President. I think what I have appreciated most is the opportunity to engage more deeply with the missional work of the organization in advancing a vital profession, vibrant communities and architecture that endures. AIA Minnesota is known nationally as a component that lives these values with excellence.

Grounding our work this year has been a deep dive into the priorities and concerns of the membership. The 2022-2026 Strategic Workplan will be shared with members and partners over the next several months to build intentional change that centers sustainability, resilience, and equity in the built environment and in the culture of architectural practice. By equipping members with foundational knowledge and tools, learnings can be leveraged to demonstrate our value to society beyond buildings. The plan will also focus on expanding our reach to the public and expanding access to the profession. Both require intentional approaches to bridge understanding of the process of design as well as the path into the profession. It is an exciting time to be part of AIA, and I encourage all of you to engage in this important and potentially transformational work.

What I know for sure is that change is constant. For some, this creates feelings of anxiety related to new and unknown developments ahead. For others, it is refreshing because of the elements of surprise and wonder. For me, it depends. I will admit that I didn't fully know all that would come my way as AIA Minnesota president but I have truly enjoyed learning new things, experiencing change, and growing in the process.

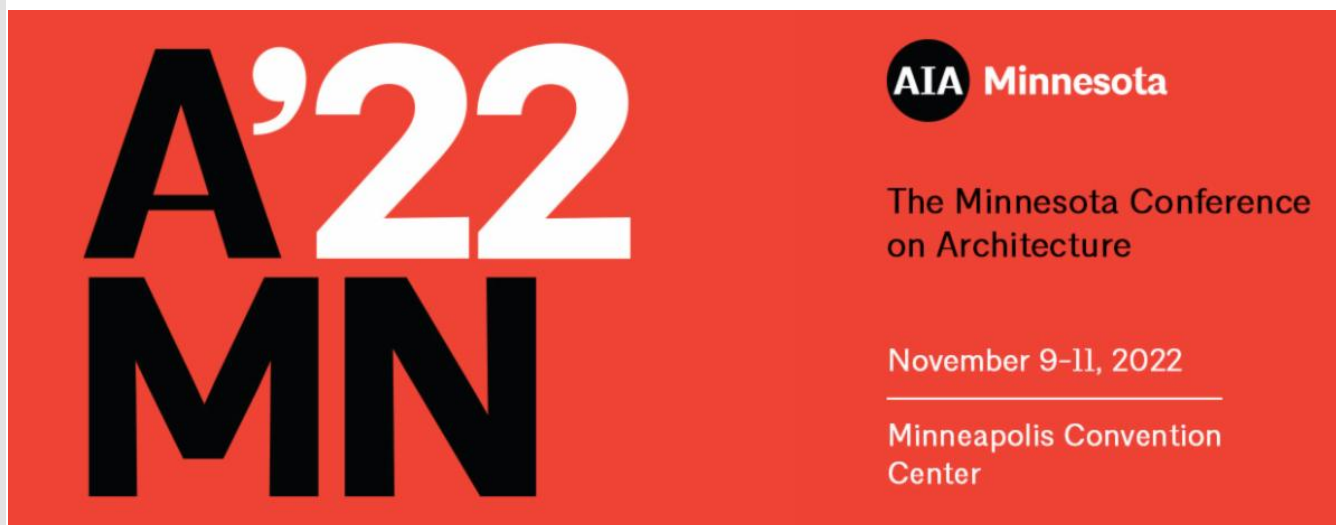
Big moments that stand out for me in my presidential year:

- Attending the AIA Grassroots Conference, where we heard the electrifying Ibram X. Kendi keynote on “Why Should AIA Be Anti-Racist?”
- The spring retreat, our first in-person (masked) meeting of the AIA Minnesota board since before the pandemic, where we discussed members’ priorities and concerns, and worked on the strategic workplan.
- Taking advantage of the #AIALobbyDay opportunity to talk about the Democracy in Design Act and Yes in My Backyard legislation with our congressional representatives.
- Getting inspired by President Barack Obama at the closing session keynote at the AIA Conference on Architecture, where he emphasized our need for a collective narrative...and I got a photo op!
- Telling my story in Matrix, where I shared essays on design excellence, creating new stories about the profession, exploring alternative paths to licensure, honoring the impact of reciprocal mentoring, and sharing our gifts.
- Participating in AIA Leadership Exchange monthly calls to learn about the work of AIA and meeting new EVP/CEO Lakisha Woods, the first African American woman to hold this position.
- Leading the Gold Medal Jury to select an individual who has made lasting contributions to the field of architecture in Minnesota. (Stay tuned!)

Most importantly, I have enjoyed working with the staff and board members in our new normal of a hybrid environment to advance the mission of AIA Minnesota.

Thank you for your support and encouragement. It has been my joy and privilege to serve this incredible architecture community.

A'22 MN: THE MINNESOTA CONFERENCE ON ARCHITECTURE



The poster features a large, bold, black and white graphic of 'A'22 MN' on a red background. To the right, the AIA Minnesota logo is displayed, followed by the text 'The Minnesota Conference on Architecture'. Below this, the dates 'November 9-11, 2022' and the location 'Minneapolis Convention Center' are listed.

Pre-registration for A'22 MN: The Minnesota Conference on Architecture closes Friday!

[It's time to register for A'22 MN!](#) Join us at the Convention Center for education sessions on topics relevant to practice, access to the latest technology and service offerings in the exhibit hall, inspiring keynotes, and more!

Pre-registration deadline is November 4.

There are registration rates for associate members, emeritus members, and students. There is also a single-day registration option for those who wish to attend a portion of the three-day event.

On-site registration will be available at the Convention Center.

[Register today »](#)

LIMITED BOOTH SPACE STILL AVAILABLE

Don't delay to reserve your spot in the exhibit hall. [Click Here](#) for the Exhibitor Menu for booth and sponsorship opportunities and details. [See the floor plan »](#)

CALL TO ACTION



Save the Date: AIA Minnesota Awards Celebration

Friday, December 2, 6:00 pm

Join us in person at the historic Lumber Exchange building in Minneapolis as we celebrate the vibrancy of our architecture community and recognize some of the people and projects that make it great. Registration details coming soon.

Member Congress and Annual Meeting

Thursday, November 10, 2022, 2:00 pm

We're shaking up the Member Congress this year – and you won't want to miss it! Expect celebrations, sweet treats, and a surprise or two. If you've been involved in

AIA Minnesota, the local chapters, the MAF, MAPAC, or any of our related committees, task forces, or advocacy efforts – recently or in the past – or if you're interested in knowing more about the latest work we are doing to serve the Minnesota architecture community, this event is for YOU!

There will be important actions to take as well, including election of the 2023 leadership team, led by incoming president **Sam Olbekson, AIA**. 2022 AIA Minnesota President **Alicia Belton, FAIA, NOMA**, EVP/Executive Director Mary-Margaret Zindren, and other organization leaders will reflect on what we've accomplished through our shared efforts and unveil a joint strategic workplan that will take collaboration and member service to the next level. See you there!

The meeting is an event during the [A'22 MN Conference on Architecture](#). If you are attending the Conference be sure you select event TH30. Member Congress during your registration. All others can register to attend the Member Congress via this [express registration link](#).

Thank you to our Member Congress sponsor, ConstructConnect.

AIA Minnesota Board of Directors Slate of Nominees

Amy Kalar, AIA

Sean Higgins, AIA

Constance Chen, AIA

Patricia Mutebi, Assoc. AIA

President-Elect

Treasurer

Secretary

Associate Director

The 2023 President will be **Sam Olbekson, AIA**

The above slate will be voted upon at the Annual Meeting on November 10, 2022.



Free Subscription to BuildingGreen Sustainable Design Resources

AIA Minnesota is excited to announce that all AIA Minnesota members can now enjoy a FREE one-year subscription to the online content of [BuildingGreen](#), a company that provides a robust online repository of reports, articles, and webinars on all sustainable design topics. [Learn more and begin your subscription »](#)

Call for Young Architect Representative

AIA Minnesota is soliciting nominations for the Young Architect Representative position. The Minnesota Young Architect Representative represents young architects within AIA at the state and national level. They are the primary connection between local AIA chapters and the national YAF Advisory Committee (AdCom).

Architects who have been licensed for 10 years or fewer are eligible to be a Young Architect Representative.

The individual elected will begin a two-year term on January 1, 2023 and serve through December 31, 2024. Nominations of candidacy should be made by sending required application materials to AIA Minnesota by Wednesday, November 30, 2022. [Learn more and apply »](#)



Have You Made Your Voting Plan?

Minnesota General Election Day: Tuesday, November 8

Don't miss your chance to make your voice heard! With the 2020 census came redistricting in Minnesota, which means more competitive local and state races throughout Minnesota. **Every legislative seat is on the ballot this year, as are the Governor's, Attorney General's, and Secretary of State's offices.** [Learn more »](#)

Early voting is now open statewide, no reason required. Find out [what's on your ballot](#) and where and [how you can vote early](#).

Note: Minnesota allows registration at polling sites on election day.

Make your voice heard!

ANNOUNCEMENTS



AIA Minnesota

2022 Affordable Housing Design Award

2022 Affordable Housing Design Award Given to Two Projects

AIA Minnesota and the McKnight Foundation proudly announce that **A-Mill Artist Lofts** by **BKV Group** and the **Two-Level Infill House** by **Office Hughes Olsen** are the winners of the 2022 Affordable Housing Design Award. [Learn more »](#)

Image of A-Mill Artist Lofts by Troy Thies Photography. Image of Two-Level Infill House by Dan Jandl.

enter

Advertise in *ENTER*

Our ENTER digital publication is published on a biweekly basis. Prior to unveiling new content, we send out an email to 3700+ subscribers to direct them to the content on our site. This is a great vehicle to align your company with insightful articles and features that showcase how architecture makes a difference in the community. Ads, sponsorships, and advertorial opportunities start at \$495 per week. Contact [Pam Nelson](#) for more information and to reserve your digital

ads. Limited space available.

MINNESOTA ARCHITECTURAL FOUNDATION

MAF Call for Leadership: Deadline Extended

The Minnesota Architectural Foundation (MAF) is seeking board leadership positions that will begin January 1, 2023. AIA, Assoc. AIA members, and non-members are all eligible. This is an important time in the leadership of MAF. By joining the leadership team, you will be engaged in key decisions as we continue to implement the Foundation's strategic direction.

Open MAF Officer/ Board Leadership Positions for 2023:

- President-Elect (three-year commitment as President-Elect, President, and Past President; AIA and Assoc. AIA members eligible)
- Treasurer (one-year term, renewable)
- Secretary (one-year term, renewable)
- Board Member, three positions open (three-year term, renewable; AIA, Assoc. AIA members, and non-members eligible)

Anyone interested in being considered for an MAF position should submit a **letter of interest** no later than November 15, 2022 to MAF@MinnesotaArchitecturalFoundation.org.

Return of the MAF Raffle

The Minnesota Architectural Foundation (MAF) annual raffle is returning this year with fantastic prizes. Your purchase of raffle tickets helps MAF invest in **Excellence, Leadership, Discovery, and Equity** in the profession of architecture! We are excited to announce this year's raffle items:

- 12 Restaurant Certificates, *donated by Mortenson, McGough, RJM Construction, and Adolfson & Peterson Construction* (\$2,000 value)
- Coffee Roasting Lesson, Spice Shop Experience, and Gift Certificates for Four, *donated by The Roastery, Inc., Spice Your Life, and Anonymous* (\$500 value)
- Whiskey Collection, *donated by Anonymous* (\$300 value)
- LEGO® Architecture Sets: Solomon R. Guggenheim Museum and New York City Skyline, *donated by IMEG* (\$300 value)
- Studio Distilling Tour and Tasting Experience for up to ten people, *donated by Studio Distilling* (\$200 value)
- FAIA Wine Collection #1, *donated by Minnesota FAIA members* (\$160-350 value)
- FAIA Wine Collection #2, *donated by Minnesota FAIA members* (\$160-350 value)
- Minnesota Twins Dugout Tickets, *donated by Barb and Jim Thomson* (\$162

value)

Raffle tickets are \$20 each and can be purchased from any MAF board member.



Highland Park Water Tower Kits for Sale

To benefit the Clarence Wigington Architectural Scholarship, the Minnesota Architectural Foundation (MAF) will be selling model kits of the St. Paul Highland Park Water Tower - \$35/kit. Designed by Clarence Wigington in 1928, the model measures 12" tall and 4" wide. Stop by the MAF lounge in the Exhibit Hall during the A'22 MN Conference on Architecture.

The Exhibit Hall is open to the public on Wednesday, November 9: 8:00 am – 5:00 pm; Thursday, November 10: 8:00 am – 5:00 pm; and Friday, November 11: 8:00 am – 1:00 pm.

LEADERSHIP FORUM

Leadership Forum 2023

"I was excited for the learning opportunities the program was going to provide, but what I did not anticipate was the level of self-reflection that was going to be integral to the program. I learned a lot about both leadership and myself throughout." (2022 graduate testimonial)

Visit the [website](#) to access the online application. Applications are due December 9, 2022

Note the amended eligibility criteria.

- Candidates **must be** an AIA Minnesota or MSP NOMA member
- License is **not** required
- Minimum of 10 years' industry experience **is** required

Nine sessions will begin in January and continue through July. All but three will be full-day sessions. Areas of focus include: leadership styles and values, self-awareness, intercultural development, communication, motivation and engagement, leadership case studies, future trends and advocacy, and application and implementation. [Access the online application »](#)

Applications are due December 10, 2022.

Questions? Contact [Deanna Christiansen](#).

CONTINUING EDUCATION

Attend the A'22 MN Conference on Architecture in November for an economical and efficient way to get the continuing education credits you need. Programming will include LU and HSW LU credits for AIA; PDH and Ethics credits for license renewals; and GBCI credits for Green Building Certification.

LAKE SUPERIOR DESIGN RETREAT



Pictured above: confirmed speakers Julia Greer and Peter Mui.

February 24-25, 2023
Fitger's Inn, Duluth

After two years of a virtual “retreat,” the Lake Superior Design Retreat is going back to Duluth for an in-person event at Fitger’s Inn. Mark your calendar now for this fan-favorite AIA Minnesota event!

We are excited to announce the second of our six speakers:

Julia R. Greer, a professor of materials science, mechanics, and medical engineering at CalTech and director of the Kavli Nanoscience Institute, has been at the forefront of creating new materials whose structures are designed and controlled at the smallest level—“nano-architected”—giving them unusual and useful properties. Read more about her work and background [here](#).

Watch future issues of Matrix and [the Lake Superior Design Retreat webpage](#) for more details as speakers are confirmed.

Interested in sponsoring the 2023 Retreat? Contact [Ann Mayhew](#) or [Deanna Christiansen](#).

NATIONAL & LOCAL CHAPTER UPDATES

AIA NATIONAL

VIEW THE [YAF NOW YA KNOW NEWSLETTER](#)

The AIA Young Architects Forum (YAF) produces a bimonthly news bulletin with links to important information and ways to engage.

AIA COTE TOP 10 AWARDS OPEN FOR SUBMISSIONS

The AIA COTE Top Ten Awards are the industry's best-known award program for sustainable design excellence. Each year, 10 innovative projects are recognized for their integration of design excellence with environmental performance. Submissions are due December 8. [Learn more »](#)

SUBMISSIONS OPEN FOR AIA AWARD PROGRAMS

AIA recognizes and celebrates the best buildings and spaces, and the people behind them, with some of the most prestigious awards in the built environment. Take a look at many of our awards that are currently open for submission, including the COTE Top 10, Education Facility Design, and Small Project Awards. [Submit today »](#)

MANAGE YOUR CONTACT INFORMATION

Update your contact preferences, education, licenses, career, and contact information online. Visit myprofile.aia.org.

AIA NORTHERN MINNESOTA



Photo: In early October, AIA Northern Minnesota hosted a hard-hat tour at a local healthcare facility under construction.

NOVEMBER DRAUGHTING CLUB CANCELED

2022 ANNUAL MEMBERSHIP MEETING

Thursday, December 1, 6:15 pm

Great Lakes Aquarium

Watch for more details about this event, coming soon!

AIA ST. PAUL

2022 ST. PAUL PRIZE DESIGN COMPETITION NOW OPEN

AIA St. Paul is pleased to announce the return of the St. Paul Prize Design Competition!

This annual design competition is open to designers and architects within 10 years of graduating with a NAAB-accredited degree. Monetary awards are given to the top competitors.

[Register now »](#)

COMMITTEE AND KNOWLEDGE COMMUNITY UPDATES



COMMITTEES AND KNOWLEDGE COMMUNITIES PROVIDE SESSIONS FOR A'22 MN

AIA Minnesota committees and knowledge communities have identified topics and speakers and partnered with one another to provide programs for this November's Conference. Plan to attend one or more and benefit from the information your colleagues want to share. Learn more about the courses in the updates from each committee below.

ARCHITECT LICENSING ADVISORY COMMITTEE

NO MEETING IN NOVEMBER

Next Committee Meeting:
Thursday, December 1, 12:00
[Virtual Meeting](#)

Event F43 "ARE 5.0 Review: Programming & Analysis" at A'22 MN is provided by the Architect Licensing Advisory Committee.

Are you preparing to take your Architectural Registration Exams? NCARB has resources that can help.

Free NCARB Practice Exams. To ensure that all candidates have access to affordable, high-quality study materials, NCARB has created a full-length, fully scored practice exam for each division of the ARE. The practice exams are available for free to all candidates with an active NCARB Record and active exam eligibilities. Find them by logging in to your Record, navigating to the Exams tab, and going to the Practice Exam Dashboard.

Check out NCARB's responses to [Frequently Asked Questions](#)

For more information and resources to guide your licensure, visit the AIA Minnesota website pages for [AXP](#) and [ARE](#).

ARCHITECTURE IN THE SCHOOLS COMMITTEE

ON HIATUS

BUILDING CODES KNOWLEDGE COMMUNITY

NO MEETING IN NOVEMBER

Next Meeting:
Wednesday, December 14, 12:00 pm
[Virtual Meeting](#)

Event W13 "Code Provisions for Mixed Occupancies" at A'22 MN is provided by the Building Codes KC.

COMMITTEE ON DESIGN

NO MEETING IN NOVEMBER

Next Meeting:
Thursday, December 15, 12:00
[Virtual Meeting](#)

Event W15 "Sustainable Design Tools: Technology's Role in Supporting Shared Sustainability Goals" at A'22 MN is provided by the Technology in Architectural Practice KC (TAP) and the Committee on Design.

Event W17 "Local Lessons from the COTE Top Ten" at A'22 MN is provided by the Committee on Design and the Committee on the Environment (COTE).

Event TH33, "(Sustainable) Design is in the Details" at A'22 MN is provided by the Committee on the Environment (COTE) and the Committee on Design.

Event F38 "2+2: Design for Integration" at A'22 MN is provided by the Committee on Design.

Event F44 "Honor Award Jurors Show Their Work" at A'22 MN is provided by the Committee on Design.

COMMITTEE ON EQUITY IN THE BUILT ENVIRONMENT (EBE)

Wednesday, November 16, 8:30 am
[Virtual Meeting](#)

COMMITTEE ON THE ENVIRONMENT (COTE)

NO MEETING IN NOVEMBER

Next Meeting:
Friday, December 9, 12:00 pm (11:45 am for networking)
[Virtual Meeting](#)

Event W17 "Local Lessons from the COTE Top Ten" at A'22 MN is provided by the Committee on Design and the Committee on the Environment (COTE).

Event TH33 "(Sustainable) Design is in the Details" at A'22 MN is provided by the Committee on the Environment (COTE) and the Committee on Design.

AIA COTE TOP 10 AWARDS OPEN FOR SUBMISSIONS

The AIA COTE Top Ten Awards are the industry's best-known award program for sustainable design excellence. Each year, 10 innovative projects are recognized for their integration of design excellence with environmental performance. Submissions are due December 8. [Learn more »](#)

COUNCIL OF FIRMS KNOWLEDGE COMMUNITY

NO MEETING IN NOVEMBER

The next Council of Firms meeting will be an in-person happy hour. The exact date will be shared soon.

Event TH35 "Generational Concerns in a Hybrid Environment" at A'22 MN is provided by the Council of Firms KC.

EMERGING PROFESSIONALS COMMITTEE

NO COMMITTEE MEETINGS IN NOVEMBER OR DECEMBER

Next Meeting:
Tuesday, January 10, 12:00 pm
Virtual Meeting

EMERGING PROFESSIONALS HAPPY HOUR

Wednesday, November 9, 6:00 pm
[Lakes & Legends Brewing](#)

Join other early professionals after the A'22 MN Conference on Architecture opening reception at Lakes & Legends Brewing. [Register »](#)

ENTER COMMITTEE

NO MEETING IN NOVEMBER

Watch for details about a specially-scheduled meeting in December.

GOVERNMENT AFFAIRS COMMITTEE

Tuesday, November 15, 12:00 pm
[AIA Minnesota Office](#)

Join us in person to reconnect! We'll discuss the results of the election and how it will impact messaging for the 2023 legislative session. Bring your own lunch.

HEALTH DESIGN KNOWLEDGE COMMUNITY

NO MEETINGS IN NOVEMBER OR DECEMBER

Next Meeting:

Thursday, January 26, 4:00 pm

HOUSING ADVOCACY COMMITTEE

Wednesday, November 16, 12:00 pm (NOTE NEW DATE)

[AIA Minnesota Office](#)

Join us in person to reconnect! We'll discuss election outcomes and policy considerations for 2023, as well as project status for Search for Shelter. Bring your own lunch.

LAKE SUPERIOR DESIGN RETREAT COMMITTEE

Monday, November 21, 11:30 am

[Virtual Meeting](#)

MINNESOTA DESIGN TEAM COMMITTEE (MDT)



Henderson Visit Recap

Wednesday, November 16, 4:30 pm

[Virtual Meeting](#)

A hearty thanks to all the volunteers (above) who shared their time at the invigorating Henderson visit on October 6–9!

This visit team of 13 volunteers engaged with the small but mighty community of Henderson (population 957) to listen, ideate, and explore design solutions to address the town's named topics of focus: enhance vibrant tourism and community amenities, provide life-cycle housing, and leverage planned highway improvements to the community's benefit.

Henderson's future looks bright. Recent reinvestment in their historic downtown district, exciting new recreational opportunities and prospects for more in the Minnesota River

Valley, and their bustling social events including weekly classic car "roll-ins" in the summer are among the many factors that make Henderson great for residents and visitors alike.

Keep in touch with us if you'd like to join a future visit. Contact [Katie Kangas](#) (co-chair); [Hans Muessig](#) (co-chair); or [Beth Evanson Makhoul](#) (co-chair elect).

RESIDENTIAL ARCHITECTURE COMMITTEE

NO MEETING IN NOVEMBER

Join your residential peers at A'22 MN: The Minnesota Conference on Architecture!

When you check in at the registration desk, ask for one of the residential committee stickers. Wear a sticker and connect with your peers in the residential architecture community throughout the conference!

Event F47 "Elizabeth Scheu Close, FAIA, and the Modern House" at A'22 MN is provided by the Residential Architecture Committee.

RESIDENTIAL COMMITTEE HAPPY HOUR

Wednesday, November 16, 4:30–6:30 pm

[Urban Growler](#)

[Learn more »](#)

HOW CAN THIS COMMITTEE BETTER SERVE RESIDENTIAL ARCHITECTS IN GREATER MINNESOTA?

Are you a residential architect based outside of the Twin Cities metro area? We want to hear from you and learn how the Residential Architecture Committee can better support you and your needs. Share your thoughts [here »](#)

TECHNOLOGY IN ARCHITECTURE PRACTICE KNOWLEDGE COMMUNITY

NO MEETING IN NOVEMBER

Event W15, "Sustainable Design Tools: Technology's Role in Supporting Shared Sustainability Goals" at A'22 MN is provided by the Technology in Architectural Practice KC (TAP) and the Committee on Design.

WOMEN IN ARCHITECTURE COMMITTEE

NO MEETING IN NOVEMBER

Next Meeting:

Wednesday, December 14, 8:00 am

[Virtual Meeting](#)

Event TH28, "Networking Session with Women in Architecture: Strategic Pivoting" at A'22 MN is provided by the Women in Architecture Committee.

PEOPLE & FIRMS

Dillon Larsen, AIA, and **Jennifer McGinnity, AIA**, were promoted to associate at Bentz Thompson Rietow.

Jonathan Strand, AIA, was promoted to principal at Bentz Thompson Rietow.

WELCOME OUR NEWEST MEMBERS!

Leah Fagerland, Assoc. AIA
Madeline Peters, Assoc. AIA
Ethan Weiche, Assoc. AIA

IN MEMORIAM

Erin Russ, AIA, LEED AP, of **Bentz Thomson Rietow**, passed away on October 17 after a brief battle with cancer. She was 46 years old. [Learn more »](#)

AFFILIATED ORGANIZATION NEWS & EVENTS



A CELEBRATION OF JOHN CARMODY: A LIFE IN SUSTAINABILITY

Exhibition dates: September 17 - December 1, 2022
HGA Gallery, 89 Church St SE, Minneapolis 55455

John Carmody, founding director of the Center for Sustainable Building Research (CSBR) at the University of Minnesota, sought balance and integration within the network of human life, ecological systems, and built

environments.

John Carmody - A Life in Sustainability celebrates his remarkable 40+ year career as an environmental activist and systems designer who brought actionable solutions to complex problems.

All are invited to attend the exhibition. [Learn more »](#)

The **Center for Sustainable Building Research (CSBR)** at the **UMN College of Design** is seeking a research fellow. [Learn more about the position.](#)

LEED GREEN ASSOCIATE ONLINE TRAINING RESOURCES

Leading Green will again be offering online resources to help you attain your LEED Green Associate certification. Courses run from November to February, or can be completed on demand. AIA Minnesota members paying for their own registration can get a \$50 discount. [Learn more »](#)

UMN ONLINE RESOURCES

Visit the College of Design's [online calendar](#) for regular updates on activities.

UMN CAREER AND INTERNSHIP RESOURCES

Employers with jobs, internships, or smaller, project-based micro-internships are encouraged to post opportunities for students and recent grads at [careerhelp.umn.edu](#).

UPCOMING EVENTS

Visit the [AIA Minnesota Events Calendar](#) for more information about upcoming events. For events not sponsored by AIA Minnesota, please check directly with sponsors for up-to-date information about cancellations, postponements, or virtual meetings.



*Matrix is published
by AIA Minnesota.*

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DECEMBER Matrix editorial deadline is Friday, November 18.

JANUARY 2023 Matrix editorial deadline is Friday, December 16.

Please submit content to **AIA Minnesota**.

Get updates on events, activities, and the latest architectural news from AIA Minnesota and its chapters on social media. Don't forget to tag us on your news to share!



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